



Earthquakes Happen, Be Prepared

7.0



6.5

According to the U.S. Geological Survey, in 1946 an earthquake of 7.3 magnitude occurred in the Strait of Georgia which caused changes in the ocean floor and was felt from Orcas Island to Port Angeles.

The northwest has been due for "the big one" for over forty years. With all the building and growing our state has done since 1965, you can bet it will be a major disaster when it happens.

In 1949, a 7.0 magnitude quake near Olympia suspended railroad service, toppled chimneys, and caused over \$25 Million in damage.

Experts say when the large scale earthquake occurs, if you're in a city like Seattle and in a downtown in skyscraper, you should expect to remain in that building for a minimum of three days.

The last recorded major quake in Washington occurred in 1965 and measured 6.5 magnitude. Centered near the 1949 epicenter, it caused another \$12.5 Million in damage.

Suggested ways to prepare...

- 1) The American Red Cross has printable checklists online to assess your home or business.
- 2) Purchase emergency kits for your home, auto, and office.
- 3) Secure a 3-day supply of food and water for each person.
- 4) Earthquake Insurance is available through our office.

Articles of Interest Inside

- ★ Motorcycle coverage
- ★ Home protection when you're away
- ★ Contests
- ★ Artists in our community

Assuring your Business Success



Steve Thomason

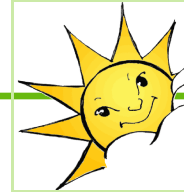
If you are a Business Owner or Manager, then you will likely be involved in a claim against your organization arising from employment related misrepresentation, negligent evaluation, training or supervision, failure to enforce adequate work place policies, deprivation of career opportunity, wrongful termination or many other similar employment related type claims.

One survey stated over 73% of companies defended an employment related claim over the last three years and that 40% of such claims were brought against private employers with less than 100 employees. The claims were made by employees, former employees, potential employees, customers and vendors with defense costs averaging \$150,000.

*Protection for
about the cost of
2 lattes a week*

We cannot stress enough the importance of including Employment Practices Liability (EPL) coverage in your business insurance program! Coverage pays the cost of defending the claims as well as paying settlements and judgments. The premium is very reasonable, with premiums starting at \$10 per week, or about two lattes.





Protection When you Leave Home



Tom Taylor Jr

With summer comes vacations and long weekends away from home. Make sure your home and property are secured from the chance of loss due to burglary, fire, and vandalism.

Tom shares a few tips to consider to secure your home before leaving town. These tips may trick thieves into thinking you are home or at least let them know the property is being watched.

These tips may trick thieves

- ★ Place newspaper delivery on hold
- ★ Place a hold on mail delivery through the US Post Office <https://holdmail.usps.com/holdmail/landingView.do>
- ★ Keep a car parked in the driveway or ask a neighbor to park there
- ★ Keep a light on inside and have the porch lights turned on
- ★ Lock and secure all windows and doors
- ★ Alert a neighbor and your alarm company that you will be out and for how long. Tell them if you are expecting any visitors while you are away
- ★ Ask a friend to mow your lawn and water the plants
- ★ Trim plants and hedges close to the home to remove places for thieves to hide
- ★ Unplug unnecessary electronics and appliances to avoid damage in case of a power surge

Enjoy Summer, Time to Ride

No matter what style of motorcycle you ride; cruiser, sport, touring, standard, dual-purpose, or dirt bike, we've got you covered.

It's a common myth that your motorcycle is covered by your home insurance policy.

Since your motorcycle is a specialized vehicle, a specific insurance policy is necessary.



Remember that a special drivers' license endorsement is required for motorcyclists. Details can be found at www.dol.wa.gov

When you are ready to get your motorcycle on the road, we would be happy to discuss your options and answer your questions.

There are three types of motorcycle policies:

- ☆ **Vintage or Classic** coverage for bikes that are over fifteen years old and still run.
- ☆ **Traditional** coverage for damage caused by you to another vehicle.
- ☆ **Recreational** coverage for off-road motorcycles.



We proudly support the arts and kids in our community



Hilltop Artists provides nine programs in three schools, during the daytime, after school, evening and summer school. Hilltop Artists serves a very diverse group of youth with a focus on assisting those who find themselves struggling academically, socially and/or behaviorally. Through the creation of glass arts, self-discovery and teamwork kids develop the attitudes, behaviors and skills necessary to achieve academically and socially.



MISSION: Using glass art to connect young people from diverse cultural and economic backgrounds to better futures.



No students are refused services.
We are a tuition-free program.

253-571-7670

www.hilltopartists.org



Contest

Join us online!

1. Add us to your page favorites on **Facebook**.
<http://www.facebook.com/#!/pages/AE-Long-Insurance/134339379967136>
2. "Like" our Facebook page
3. Leave us a comment and tell us if you've worked with our agency. Tell us about your favorite agent. We love to hear your comments.



Participate in contests and answer trivia questions for **prizes** like an 18 inch Snoopy doll or appetizers at local restaurants.

Prizes awarded each month!



Refer Us to Your Friends

Send us your referrals for a chance to win great prizes

Referring your friends and family is as easy as sharing your positive experience.

Think about it, when you hear of a restaurant, venue, or movie that a friend really enjoyed, doesn't that entice you to want to try it for yourself? We are asking that you to share your positive experience with your friends (send us a note about your experiences too: office@ttib.net)

As a thank you for your referral, you will receive a **\$5 coffee card to Starbucks for each referral** that contacts our office.

What is the definition of a referral?

It's simple. A referral is when we receive a call requesting an Insurance proposal for coverage and pricing from someone saying you referred them to us. We will discuss their insurance needs and offer them a quote. Whether or not they begin a new policy, does not determine your reward. Simply making the connection with your friend or family member is all it takes.

Monthly drawing: we'll draw a name from the referral list for a \$50 gift certificate to a local merchant. Each referral gives you one entry into the monthly drawing.

Annually, in December, we will hold another drawing for a \$250 gift card for one lucky winner! Receive one entry into the big drawing for every referral you've given us during the year.

The Starbucks cards, gift certificates, and grand prize are our way of thanking you for referring your friends and family to us.

Referrals can contact us in many ways. Call us 253-284-7900 or 800-421-5584, email office@ttib.net, direct message us on Twitter or email us on Facebook.

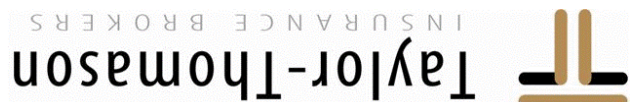


Or current occupant



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Assuring Your Success

