



Winterize your Home

Winterize your home for the cold season for protection against the elements and to save money on heating costs.

- ☆ Check the heating system. Clean or replace filters. Clean your vents and the chimney. Set the thermostat to keep the house cooler when you are away.
- ☆ Caulk gaps on windows or doors. Fill in any spaces that may have appeared over the year with a caulk gun.
- ☆ Install storm doors and windows. If you have single pane windows, you can install shrink-plastic for extra insulation.
- ☆ Drain the water from outdoor hoses and turn off water to pipes. Reason-ably priced Styrofoam covers are available at hardware stores or use a towel and plastic bag to cover faucets and nozzles to avoid frozen pipes.



- ☆ Replace loose or missing shingles on your roof.
- ☆ Remove branches and debris from the gutters and roof. Trim back any branches that could fall on the house during winter storms.
- ☆ Cover or store outdoor furniture and equipment.
- ☆ Pick up emergency supplies while you are winterizing your home.

Snow removal equipment, flashlights, candles and batteries should all be stored in a clean and dry place.

Earthquake Insurance is a separate policy from Renters or Homeowners coverage.



253-284-7940

Call us with
your questions

Your local
PUYALLUP agent
Since 1938

Fun Stories Inside

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TRAVELERS

MetLife

Mutual of
Enumclaw

Liberty
Northwest.
Member of Liberty Mutual Group

Safeco Insurance

PROGRESSIVE

RED SHIELD
INSURANCE COMPANY

TRUSTED
200
YEARS
THE HARTFORD
CHUBB

PREMERA
BLUE CROSS

Regence

LIFEWISE

HEALTH PLAN OF WASHINGTON

GroupHealth

Help for children with Special Needs

Good Samaritan Children's Therapy Unit (CTU) helps infants, children and adolescents who have special needs.

Children are referred to the CTU because of developmental concerns or for treatment of conditions such as cerebral or Erb's palsy; sensory, autism, neurobehavioral, or muscular disorders, genetic syndromes; limb deficiencies, and hearing impairments. Workshops are available for family members of the children receiving treatment.



Christine, from our Tacoma office, takes her 21-month old son Dillan to CTU. She says they began treatment at when he was 3 months old because he was born premature. He has been through Occupational Therapy, Physical Therapy, and Speech Therapy. With the help of the staff at Good Sam CTU, Dillan is progressing well in his development and is ahead of his peers in some areas now.



Volunteers are important and are needed for all of the programs. To learn about volunteer opportunities from clerical work to therapy assistants, call 253-697-1568.

The staff are dedicated to helping each child become as functional and independent as possible.

Hot Air Balloon rides in the Valley

In August, Becky and her family enjoyed a hot air balloon adventure. They met early in the morning. The balloon required preparation, like rolling out the huge balloon and then inflating it, no to mention a safety briefing for all riders.



They left Woodinville at 6:15am and the ride lasted one hour. Their balloon landed at Bob's Corn, a well known corn maze. There they enjoyed a champagne toast, which is traditional for ballooning. The tradition originated in Paris, France when ballooning first began in 1783. Becky says this adventure was their gift to each other, their annual Birth-Day of Adventure. They do something different each year.

We wonder what sort of traditions your family has. Please share your story on our FaceBook page.



Contest

Join us online!



1. Add us to your page favorites on **Facebook**. Find us at AE Long Insurance.
2. "Like" our Facebook page
3. Leave us a comment about your favorite agent, how long you've worked with us, or why you keep your insurance with our agency. We look forward to your comments.



Participate in contests and answer trivia questions for prizes like a Snoopy doll, coffee card, or appetizers at local restaurants. **Prizes awarded often!**

Do you enjoy the convenience of Automatic Payments?
Ask us to set you up.
Never miss a due date.



What you need to know about Renter's Insurance

Coverage is very affordable!



Ask us what is available and what is recommended for your situation
 Ask us about the difference between "Replacement Value" coverage and Actual Cash Value (ACV) policies and the costs for these policies



As a brokerage, we shop for the best coverage at the best price. Don't settle for the cheapest policy as you might be surprised if there is a loss.

Savings

- ☆ Discounts – Often you get a discount if both home/renter's, and auto policies are purchased with the same company, like Safeco or Progressive
- ☆ Valuable item coverage – firearms, camera equipment, jewelry, art, etc. You may want separate coverage for these items
- ☆ Policy limits – know what your coverage limits are and ask about the cost to increase those limits depending on what you own... often the cost for additional coverage is only a few dollars more.

<http://ttib.net/rental-insurance/>



Refer Us to Your Friends

Send us your referrals for a chance to win great prizes

Referring your friends and family is as easy as sharing your positive experience.

Think about it, when you hear of a restaurant, venue, or movie that a friend really enjoyed, doesn't that entice you to want to try it for yourself? We are asking that you to share your positive experience with your friends (send us a note about your experiences too: office@ttib.net)

As a thank you for your referral, you will receive a **\$5 coffee card for each referral** that contacts our office.

What is the definition of a referral?
It's simple. A referral is when we receive a call requesting an Insurance proposal for coverage and pricing from someone saying you referred them to us. We will discuss their insurance needs and offer them a quote. Whether or not they begin a new policy, does not determine your reward. Simply making the connection with your friend or family member is all it takes.

Monthly drawing: we'll draw a name from the referral list for \$50 in gift certificates to a local merchant. Each referral gives you one entry into the monthly drawing.

Annually, in December, we will hold another drawing for a \$250 gift card for one lucky winner! Receive one entry into the big drawing for every referral you've given us during the year.

The coffee cards, gift certificates, and grand prize are our way of thanking you for referring your friends and family to us.

Referrals may contact us in many ways. Call 253-284-7940 or 800-421-5584, email bekyw@tomtaylorinsurance.com or leave a message on our Facebook page. <http://www.facebook.com/#!/pages/AE-Long-Insurance/134339379967136>



Call anytime with your questions!

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